

## How to Use Evidence Based Medicine to Create Better WC Outcomes

#### **Introduction: (3-5 minutes)**

- Welcome to WC Mastery training,
  - Medical portion only growing in importance
  - Biggest challenge:
    - Cost excessive treatment
    - Outcomes
    - Get team on board

### **o** Goal is Decision Making Support

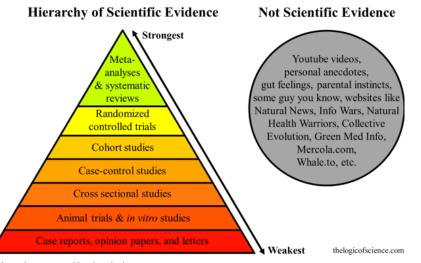
- Context on perspective of discussion for employers, not states
  - Two types of guidelines, clinical & duration
- Introduce 3 Major Points
  - What is EBM?
  - Claim Examples
  - How to implement into your program

#### Main Point #1: What is EBM? (15-20 minutes)

#### **Clinical Guidelines**

- $\circ$  Definition:
  - EBM is defined in Texas Labor Code Section 401.011 (18a) as "the use of current best quality scientific and medical evidence formulated from credible scientific studies, including peer-reviewed medical literature and other current scientifically based texts, and treatment and practice guidelines in making decisions about the care of individual patients."
- Hierarchy of evidence





- Randomized controlled trials
  - Considered gold standard
    - Blind or double blind (neither patient or doctor know)
    - Placebo and Medicine testing for half of testing population
    - Randomized Placebo Based Double Blind Controlled Trial
- Meta-Analysis
  - Multiple RCT studies analyzed together
- Evidence-Based Medicine Editorial Advisory Board
  - o guidelines is they are created by a multi-disciplinary editorial advisory board
  - Organizations that develop have large panels of review physicians
    - Look at RCT evidence and use as basis to develop guidelines
    - Consensus panel to make recommendations.
    - High level of research and expertise put into guidelines
- o Tools & Resources to Locate EBM Information
  - o Government entities
  - o ODG.
    - Official Disability Guidelines (ODG) produced by Work Loss Data Institute
  - o MDG.
    - MDGuidelines sourced by American College of Occupational & Environmental Medicine (ACOEM), produced by Reed Group
  - State-created custom guidelines
  - State vs. National
    - Be aware if there is a mandated state guideline for your particular state



- 21 States do not have treatment guidelines
- Results of Using Guidelines
  - Medical cost savings of 25-60%
    - (by state, payer, TPA, and health plan)
  - Average disability <u>duration down 34-66%</u>
    - (median duration down 30%)
  - Treatment <u>delay down 77%</u>
    - (from date of injury to initial treatment)
  - Insurance premiums down 40-49% as a result of improved health outcomes
  - Access to <u>care up 42%</u>
    - (more treating providers accepting patients under ODG)
- Opposing view
  - "this is a cookbook and I don't practice cookbook medicine"
  - Room for exceptions in implementation, but should be documented why;
    - Peer review roundtable for specific application with specific patient

#### **Injury Duration Guidelines**

- Risk Manager / Adjuster perspective:
  - o Allows non-medical professionals access to best practice guidelines & expectations

#### • Accomplishes 3 things:

- 1. Sense if time out of work (or say they need to be out of work) is reasonable.
- 2. Give indication of when intervention is appropriate.
- 3. Provides benchmark to calculate savings for successful return to work.
  - provide ranges and guidance, not precise answers.
- Physician Use
  - Sense of how performing
  - Used for physician performance measurement
  - o Automated flags in claims systems for intervention
- Factors that affect duration
  - The severity of the injury
  - The pre-injury condition of the employee
  - $\circ$  Other injuries
  - The post injury treatment program
  - The personal habits of the employee



- The employee's stress level, sleeping habits and general health.
- Comorbid conditions
  - Biggest variance is employee motivation to return to work (YOUR Involvement)
- Interpreting Duration Guidelines
  - **COMMON MISTAKE:** should NOT be confused with the time the employee should be off work, is amount of time from injury to maximum medical improvement.
    - 90-95%+ of injured employees should be back to work in 0-4 days.
  - Set goals & calculate savings

### Main Point #2: Claim Examples (20 minutes)

- John Smith warehouse worker 726.13 Partial Tear of Rotator Cuff
  - Risk, Capacity, Tolerance
    - Risk: Reinjury is possible, but most individuals are on modified work.
    - o Consider Risk, Capacity & Tolerance
  - Best Practice Duration Table: (without malingering or extraneous)

Employee Name: John Smith

Job Description: Warehouse worker loading & unloading boxes

Injury:

ICD-10 M75.11 Partial Rotator Cuff Tear

| Type of Work | Minimum | Optimum | Maximum |
|--------------|---------|---------|---------|
| Sedentary    | 0       | 3       | 4       |
| Light        | 0       | 3       | 4       |
| Medium       | 8       | 21      | 42      |
| Heavy        | 21      | 42      | 85      |
| Very Heavy   | 21      | 42      | 85      |

Department of Labor determines the Type of Work level;

- ODG Job Profiler – can get more specific regarding a 'nurse' job and duration guidlines

| Time to Return<br>to Work    | 5% | Median | 95% | No Work                       |
|------------------------------|----|--------|-----|-------------------------------|
| Partial Rotator<br>Cuff Tear | 18 | 96     | 373 | 17% never<br>returned to work |





| <b>Comorbidities:</b> Obese & depression - 145 expected duration |  |
|--|--|
|  |  |

Predictive modeling with co-morbidities.

- Basic understanding of treatment recommendations
  - Rotator cuff repair is moderately recommended for treatment of small, medium, or large tears (<5cm).
  - While surgery tends to produce modestly superior outcomes over 1 to 5 years non-operative treatment is often successful.
  - Physical therapy is a reasonable option for many patients,
  - Data insufficient to make it a pre-operative requirement.
  - Surgical cuff repair is believed to be a superior option among patients for whom occupational shoulder exposures and demands are greater, although quality data that address this issue are not available.
- Clinical Guidelines
  - Guideline Example Spine

| Treatment  | Recommendations   |
|--|---|
| Facet joint medial<br>branch blocks<br>(therapeutic<br>injections) | Not recommended except as a diagnostic tool. Minimal evidence for treatment.  |
| Fusion (spinal)  | <ul> <li>Not recommended in workers' compensation patients for<br/>degenerative disc disease (DDD), disc herniation, spinal stenosis<br/>without degenerative spondylolisthesis or instability, or nonspecific<br/>low back pain, due to lack of evidence or risk exceeding benefit.</li> <li>Recommended as an option for spondylolisthesis, unstable fracture,<br/>dislocation, acute spinal cord injury with post-traumatic instability,<br/>spinal infections with resultant instability, scoliosis, Scheuermann's<br/>kyphosis, or tumors, as indicated in the <u>Blue Patient Selection</u><br/><u>Criteria</u> below.</li> </ul> |
| IDET (intradiscal<br>electrothermal<br>annuloplasty)               | Not recommended.  |





| Prolotherapy    | Not recommended. There are conflicting studies concerning the          |
|-----------------|--|
| (sclerotherapy) | effectiveness of prolotherapy, also known as sclerotherapy, in the low |
|                 | back. Lasting functional improvement has not been shown. The           |
|                 | injections are invasive, may be painful to the patient, and are not    |
|                 | generally accepted or widely used. Therefore, the use of prolotherapy  |
|                 | for low back pain is not recommended at this time. (Colorado, 2001)    |
|                 | (Yelland-Cochrane, 2004) (Yelland2, 2004) (Hooper, 2004) (Dagenais,    |
|                 | 2005) (BlueCross BlueShield, 2006)                                     |



 $\circ$  Guideline Example – Rx

Example: Prescription Drug Formularies

Muscle Relaxants (Antispasticity drugs)

| Cost     | Generic Name | Brand Name | Available<br>Generically | Formulary |
|----------|--------------|------------|--------------------------|-----------|
| \$17.82  | Baclofen     | Lioresal®  | Yes                      | Y         |
| \$106.93 | Carisoprodol | Soma®      | Yes                      | Ν         |

Muscle Relaxants (Antispasmodics)

| Cost    | Generic Name  | Brand Name   | Available   | Formulary |
|---------|---------------|--|-------------|-----------|
|         |               |  | Generically |           |
| \$21.93 | Dantrolene    | Dantrium®  | Yes         | Ν         |
| \$8.67  | Chlorzoxazone | Parafon Forte®,<br>Paraflex®,<br>Relax <sup>TM</sup> DS,Remular<br>S <sup>TM</sup> | Yes         | Y         |

data provided by ODG



## Main Point #3: How to Implement in Your Program (10-15 minutes)

- Implementation Best Practices
  - Cost of Using services
    - Negotiable based on volume
      - Example: \$600-\$1,000 for one user, +/- based on volume

### o Understand and coordinate use of guidelines

- Know each jurisdiction
- claims handlers, nurse case managers, physicians and all others involved coordinate and be consistent in application
  - Ask and talk to claims team about EBM tools and how using them
- Make easy to implement
  - API Integration with RMIS systems
  - Talk with provider about integration options
- Efficient and effective use within claims handling system
- Integrate into injury management best practices
  - Weekly meetings
  - Return to work
  - NCM decisions
- Work with accredited providers
  - URAC accreditation.
  - Medical providers need to be on board with the guidelines
  - Outsource to vendor partners, managed care organizations
- Flexibility in treatment decisions
  - Comorbidities or psychosocial issues or other extenuating circumstances, the guidelines may require alternative treatment.
  - Team approach / Grand rounds
    - Employer, case manager, adjuster, physicians put all heads together to decide best approach to certain claims
    - Partners need to be involved in process
- Consistent system of escalation
  - Employer, case manager, adjuster; follow consistent protocol to escalate claim to higher level of clinical knowledge for review
    - Example





- If proposed treatment doesn't meet criteria
- Goes to physician reviewer
- Match specialty with reviewer (board certified)
- Discussion with treating physician regarding treatment
- Appeal process

# • Overcome disagreement in treatment plan.

- In situations where the best treatment does not concur with the guidelines, there should be a smooth process to review and decide on them quickly.
- Physicians working with the organization need to understand how to properly document exceptions to the guidelines and explain why recommended treatment can improve function.
- Appropriate use of Peer Review
- Quantify Savings
  - Transitional Duty Calculator
    - 20 days x \$1000 / day plus \$1,500 replacement cost = \$21,500
    - 5% profit margin = \$400,000 in revenue

## • Pennywise and Pound Foolish

- o UR / Peer Review \$200-\$300
- o Spinal Fusion \$35,000 \$50,000